

CROSS-MARKET COMPENSATION PLAN COMPARISON

Building an international business can be very exciting, but it is important to recognize key differences in each market. For full details on compensation around the world, be sure to refer to each market's Compensation Plan.

ACTIVE STATUS

YOU

100 PV/BV
Personal purchases/retail direct sales in prior 30 days

NEED TO KNOW

Once a Member is active, they will count as an Active Associate for any market their enroller may be in.

EXCESS PERSONAL VOLUME > 100 PV
WILL NOT flow to the minor volume team in Korea.

+ **ADDITIONAL OPTION FOR KOREAN ASSOCIATES**

100 BV Personally Enrolled Sales in prior 30 days

100 BV Personally Enrolled Sales in prior 30 days

CONSULTANT STATUS

100 PV Personal Volume (PV)

100 BV Personally Enrolled

100 BV Personally Enrolled

TOTAL 300 BV

MAINTAIN 100 PV

100 BV LEFT 100 BV RIGHT

+ **ADDITIONAL OPTION FOR KOREAN ASSOCIATES**

100 BV Personally Enrolled

200 BV Personally Enrolled

TOTAL 300 BV

NEED TO KNOW

A Consultant will count as a Consultant no matter what country they are in.

EXAMPLE
A US Member enrolls a Korean Member.

If the **KOREAN MEMBER** rank advances to Consultant, the **US MEMBER** would receive the bonus applicable to their Rank Advancement program.

TEAM BONUS (CYCLES)

NEED TO KNOW

Team bonuses are the **SAME** around the world.

1 CYCLE = 900 BV

600 BV 300 BV

Must be a Paid-As Consultant

RANK ADVANCEMENT BONUSES

OUTSIDE OF KOREA

BONUS SYSTEM A

Based on **TIMELINES** and **PERSONALLY ENROLLED MEMBERS**

EXAMPLE 1
A Member in the US enrolls a Korean Member.

The enrollment will help the **US MEMBER** rank advance, if and when, the **KOREAN MEMBER** advances to Consultant.

KOREA

BONUS SYSTEM

Based on **PERSONAL VOLUME, GROUP VOLUME** and **DAILY ACTIVE RANK**

EXAMPLE 2
A Korean Member enrolls a Member in the US.

The enrollment helps the **KOREAN MEMBER** rank advance through the volume of the new Member's order(s).

NEED TO KNOW

Cross-market growth will help you earn rank advancements no matter what country you are in.

MATCHING TEAM BONUS

OUTSIDE OF KOREA

10% CYCLE MATCH

PAID-AS EXECUTIVE can earn up to **250 cycles** per commission week on **PERSONALLY ENROLLED CONSULTANTS**.

EXAMPLE 1
A Paid-As Executive in the US with a personally enrolled Korean Consultant.

US MEMBER will receive a 10% match on the **KOREAN CONSULTANT**.

KOREA

10-20% CYCLE MATCH

DAILY ACTIVE RANK CRYSTAL MANAGER AND ABOVE can earn a match on up to their first **5 generations** of their enrollment tree (up to US\$13,500).

EXAMPLE 2
A Korean Crystal Manager or above with a personally enrolled Member in the US.

The **US MEMBER** will not be included as a generation in the **KOREAN MEMBER'S** match.

RETURNS

OUTSIDE OF KOREA

REFUND 30 DAYS FROM THE DATE OF PURCHASE

Holdover volume **DOES NOT** accumulate past **0 BV**.

HOLDOVER: 1000 BV HOLDOVER: 0 BV

KOREA

ROLLING REFUND 90 DAYS FROM THE DATE OF PURCHASE

When holdover volume is **>(-300 BV)** a **clawback** is triggered

1 CLAWBACK = -US\$18

HOLDOVER: 1000 BV SUBTOTAL: -400 BV CLAWBACK: -(-300 BV) HOLDOVER: -100 BV

NEED TO KNOW

Due to the rolling 90-day return policy, Korea is the only country with a clawback.

RE-ENTRY

NEED TO KNOW

All Associates are eligible to apply for a re-entry position.

KOREAN MEMBERS are eligible for **1 RE-ENTRY**.

ELIGIBLE AFTER 225 cycles over three separate commission weeks

RE-ENTRY POSITION

START RE-ENTRY HERE

NEW LEG BUILD NEW TEAM HERE

LEFT TEAM YOU RIGHT TEAM

PRIMARY POSITION **250 CYCLES** + MATCHING TEAM BONUS