



US\$20,000 LEADERSHIP POOL

EXTENDED

29th January 2018 through 26th August 2018

We are proud to announce a new, simplified Leadership Pool that is easier for you to qualify and earn a share of the **US\$20,000 Leadership Pool!**

1. Meet the qualifications

Check the boxes as you meet each qualification!

- To participate in the Director's portion of the pool, must be paid-as Director for a minimum of one week in the month.* Can ONLY participate in this portion of the pool for 3 consecutive months.
- Must be a Member in Taiwan, Hong Kong, Indonesia, Malaysia, or Singapore
- Enroll at least one (1) new Associate per month
- Must have a minimum of one (1) personally enrolled rank advancement per month
- Increase monthly net cycles by two or more over 13-week benchmark each month
- To participate in the Executive's portion of the pool, must be paid-as Executive for a minimum of one week in the month*

2. Earn Points

Write down your number of new enrollments, personally enrolled rank advancements, and cycle growth!

New Enrollments

Earn 1 point for each new PE Associate who enrolls with 100BV or more (capped at 5 points per month)

PE Rank Advancements

Earn 1 point the first time your PE Associate rank advances (capped at 5 points per month)

Cycle Growth

Earn 1 point for every "net cycle increase" above your 13-week benchmark.**

3. Calculate your shares!

$$\begin{array}{c} \text{Net Cycle Growth} \\ \text{(Min. of 2 to qualify)} \end{array} \times \begin{array}{c} \text{PE Rank Advancements} \\ \text{(Min. of 1 to qualify, max. of 5)} \end{array} \times \begin{array}{c} \text{New Enrollments} \\ \text{(Min. of 1 per month, max. of 5 per month)} \end{array} \times \begin{array}{c} \text{Weeks as paid-as Director or Executive depending on your portion of pool.} \\ \text{(Min. of 1 week to qualify)} \end{array} = \text{Monthly Shares}$$

4. Determine your pay

Your payment is based on your shares multiplied by the share value. **The maximum payout for any participant is \$3000 USD.**

LEADERSHIP POOL CALENDAR				NET CYCLE BENCHMARK DATES (13-WEEK PERIOD)		
BONUS POOL MONTH				NET CYCLE BENCHMARK DATES (13-WEEK PERIOD)		
Month	Monday Start	Sunday End	# of Weeks in Month	Monday Start	Sunday End	Monday Bonus Payment Date
FEBRUARY	January 29, 2018	February 25, 2018	4	October 16, 2017	January 14, 2018	March 12, 2018
MARCH	February 26, 2018	April 1, 2018	5	November 13, 2017	February 11, 2018	April 16, 2018
APRIL	April 2, 2018	April 29, 2018	4	December 18, 2017	March 18, 2018	May 14, 2018
MAY	April 30, 2018	May 27, 2018	4	January 15, 2018	April 15, 2018	June 18, 2018
JUNE	May 28, 2018	July 1, 2018	5	February 12, 2018	May 13, 2018	July 16, 2018
JULY	July 2, 2018	July 29, 2018	4	March 19, 2018	June 17, 2018	August 13, 2018
AUGUST	July 30, 2018	August 26, 2018	4	April 16, 2018	July 15, 2018	September 17, 2018

*Must be paid as Director for all seven days of the commission week to participate in the Director's portion of the pool. Must be paid as Executive for all seven days of the commission week to participate in the Executive's portion of the pool. Must be enrollments with unique payment and contact information to qualify. All payments are subject to compliance checks.

**An Associate's benchmark average is calculated as the average number of paid cycles over a 13-week period prior to the calendar month in which the points were earned. A minimum of two points in growth is required.





Frequently Asked Questions

Who can qualify and participate in the Leadership Bonus Pool?

- All Paid-as Director and Paid-as Executive regardless of join date, from Malaysia, Singapore, Indonesia, Taiwan and Hong Kong are eligible to participate in the Leadership Bonus Pool.

What is Net Cycle Benchmark?

- Your Net Cycle Benchmark is created by averaging your 13 previous weeks' paid Team Bonus cycles.
- Each week, we will take the difference of your paid Team Bonus Cycles and your Net Cycle Benchmark to determine your **Weekly Net Cycle Growth** (Total no. Weekly Paid Cycles - Net Cycle Benchmark). We add your Weekly Net Cycle Growth for each week in the month to determine your **Monthly Net Cycle Growth**. Each weekly Net Cycle change for the month (both positive and negative) will be used for calculation regardless of member's weekly paid-as rank.
- Must increase monthly net cycles by two or more over 13-week benchmark each month
- **The maximum payout for any participant is US\$3000.**
- For Directors/Executives who are qualifying for Director portion of the pool but do not have 13 paid weeks available for use in the Net Cycle Benchmark calculation, we will use the maximum number of available paid weeks. (Can ONLY participate in this portion of the pool for 3 consecutive months.)

How will the pool be paid out?

We will divide the number of total shares earned by all Associates during the month into US\$20,000 to calculate the value of one share. We will then multiply that value by the number of shares you earned to calculate how much you earn. This will be calculated in US and paid out in Singapore Dollar based on the current exchange rate.

How long can I participate?

Paid-as Director who qualify for the Leadership Pool can participate in the Director's portion of the pool for a maximum of 3 consecutive months. The first month a Paid-as Director participates in the Director's portion of the pool will count as month 1. After 3 consecutive months are complete, the Director will no longer be eligible to participate in the Director's portion of the pool. After that, he/she may advance his rank to Executive and maintain Paid-as-Executive each day during the commission week, to enjoy the Executive portion of the pool as long he/she meet the requirement. If at any point he/she get to active rank Executive, he/she will only be able to participate as an Executive from that point forward, starting the following month. He/she can no longer participate as an active rank Director, even if he/she didn't finish his/her 3 months as Director.

Example: Paul participated in the Leadership Pool in 22 January 2018 as a Director for the first time. Regardless of his participation over the next months, the last month he can participate in the Leadership Pool as a Director will be April 2018.

Helpful Information

Daily paid-as rank and Team Bonus Cycles will be used to determine eligibility. Members must be paid-as Director or above each day during the commission week, for all seven days.

Team Bonus Cycles generated from BV accumulated in your two teams during the commission week is counted for the qualification.

Team Bonus Cycles do not include the following:

- Executive Matching Team Bonus
- PIB Equivalent Cycles
- Retail Profit Equivalent Cycles
- Rank Advancement Bonus or Leadership Pool

Terms & Conditions

Contest rules are subject to change by Isagenix at any time without prior notice. Isagenix reserves the right to audit, adjust, or deny any volume, compensations, recognition, or other incentives awarded during or as a result of this contest to ensure the spirit of the contest is achieved.

Associate sponsorships and product orders that are deemed by the sole discretion of Isagenix to be solely for contest advancement may not be counted in the contest. If Isagenix re-purchases any product, Isagenix may deduct volume and any resulting compensation as a result of that order.

This promotion/program is based on Isagenix's 4-4-5 commission calendar (Please refer to Leadership Pool Calendar).